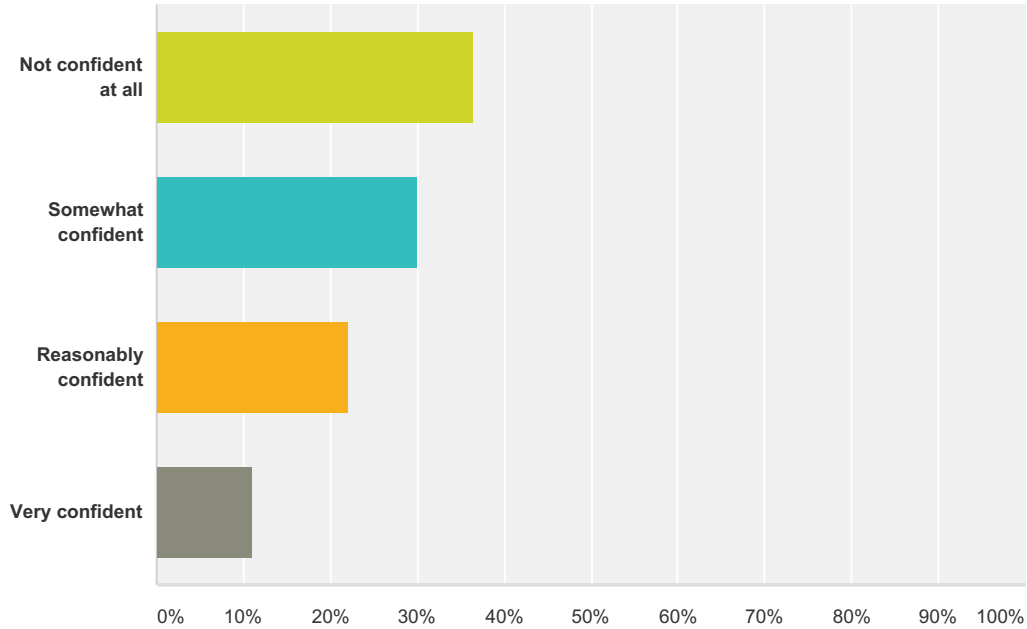


Q1 How confident are you that you correctly understand what data you are required to retain and encrypt and for how long under the new data retention legislation?

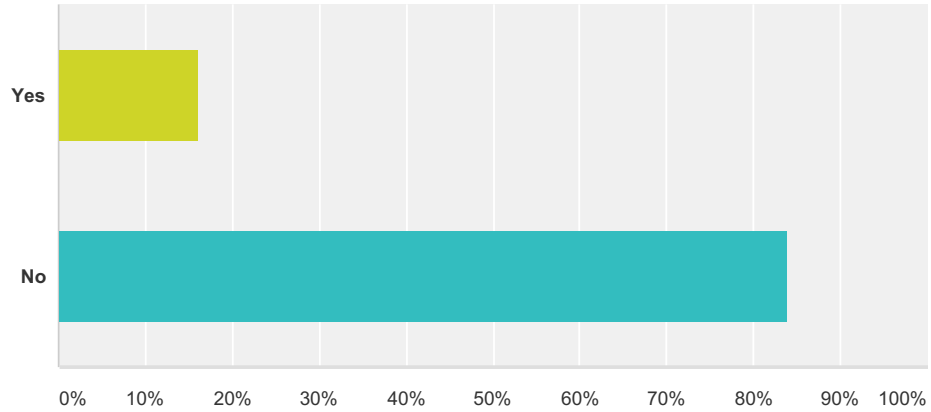
Answered: 63 Skipped: 0



Answer Choices	Responses
Not confident at all	36.51% 23
Somewhat confident	30.16% 19
Reasonably confident	22.22% 14
Very confident	11.11% 7
Total	63

Q2 Will you be fully compliant with the new data retention and encryption obligations by 13 October 2015 WITHOUT needing to submit a Data Retention Implementation Plan?

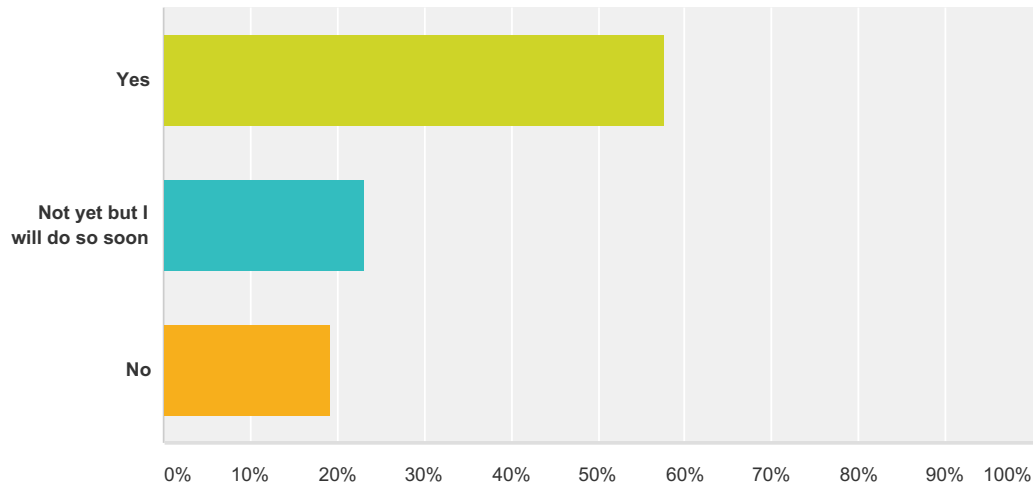
Answered: 62 Skipped: 1



Answer Choices	Responses	
Yes	16.13%	10
No	83.87%	52
Total		62

Q3 Have you lodged a Data Retention Implementation Plan with the Communications Access Coordinator?

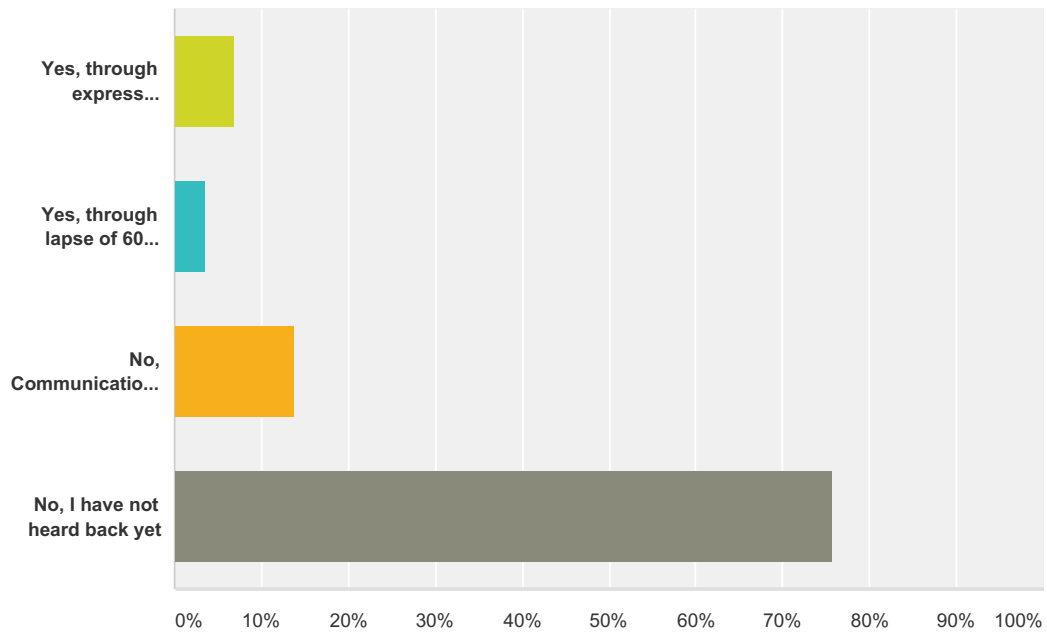
Answered: 52 Skipped: 11



Answer Choices	Responses
Yes	57.69% 30
Not yet but I will do so soon	23.08% 12
No	19.23% 10
Total	52

Q4 Has your Data Retention Implementation Plan been approved?

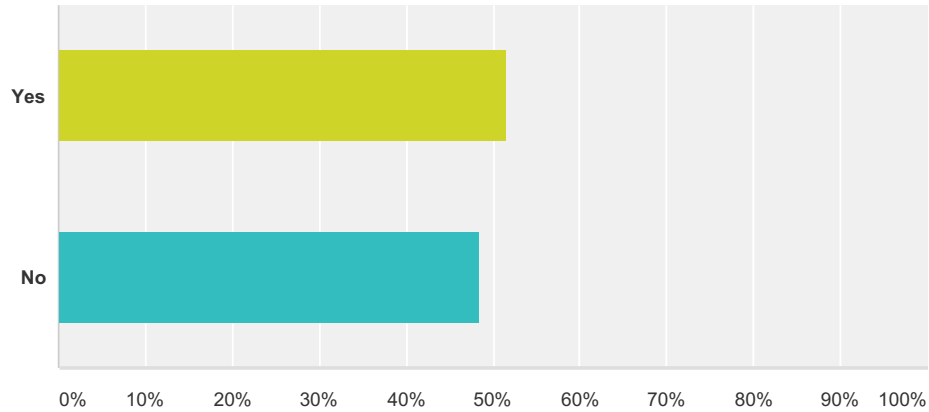
Answered: 29 Skipped: 34



Answer Choices	Responses
Yes, through express approval by the Communications Access Coordinator	6.90% 2
Yes, through lapse of 60 calendar days	3.45% 1
No, Communications Access Coordinator requested amendments, final approval still pending	13.79% 4
No, I have not heard back yet	75.86% 22
Total	29

Q5 Did you request - as part of your Data Retention Implementation Plan or any other formal documentation - a full or partial reimbursement of expenses that you have already incurred or will incur as a result of the new data retention and encryption obligations?

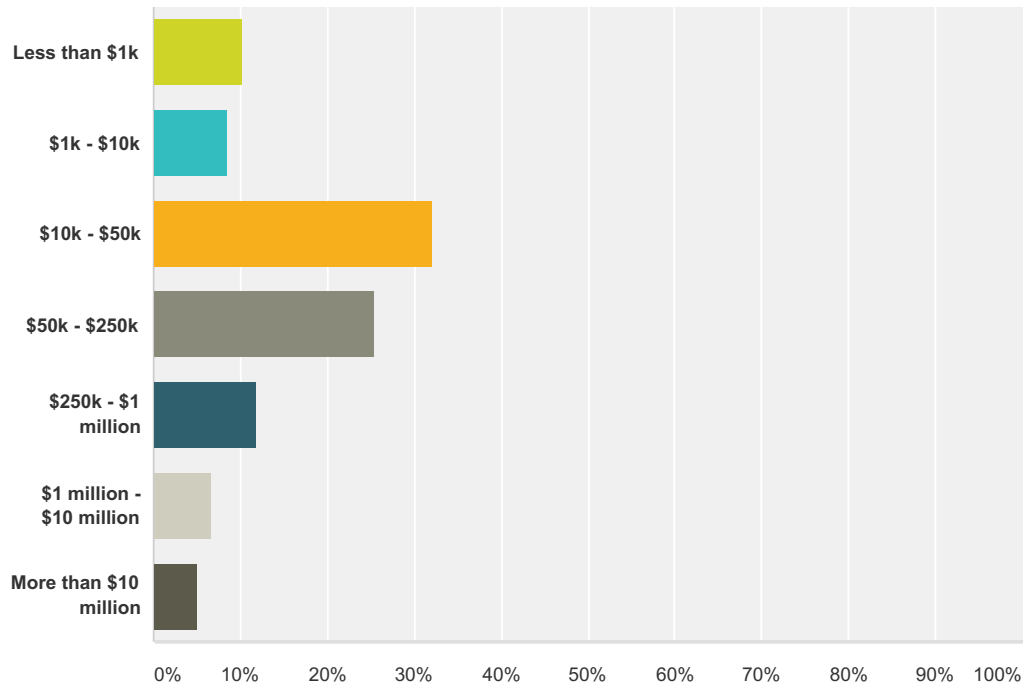
Answered: 60 Skipped: 3



Answer Choices	Responses	
Yes	51.67%	31
No	48.33%	29
Total		60

Q6 What do you estimate it has cost/will cost you to be able to comply with the new data retention and encryption obligations, i.e. initial one-off set-up costs only. (Irrespective of whether or not you have submitted a Data Retention Implementation Plan/application for exemption/variation, or whether or not you have requested reimbursement.)

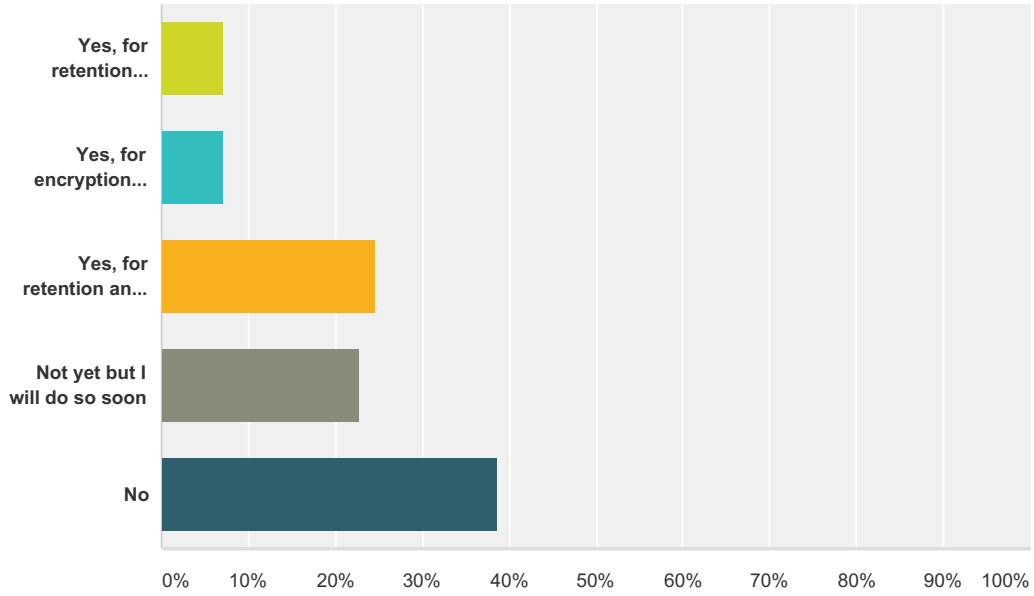
Answered: 59 Skipped: 4



Answer Choices	Responses	Count
Less than \$1k	10.17%	6
\$1k - \$10k	8.47%	5
\$10k - \$50k	32.20%	19
\$50k - \$250k	25.42%	15
\$250k - \$1 million	11.86%	7
\$1 million - \$10 million	6.78%	4
More than \$10 million	5.08%	3
Total		59

Q7 Have you lodged an application for exemption or variation for any or all of the retention or encryption requirements?

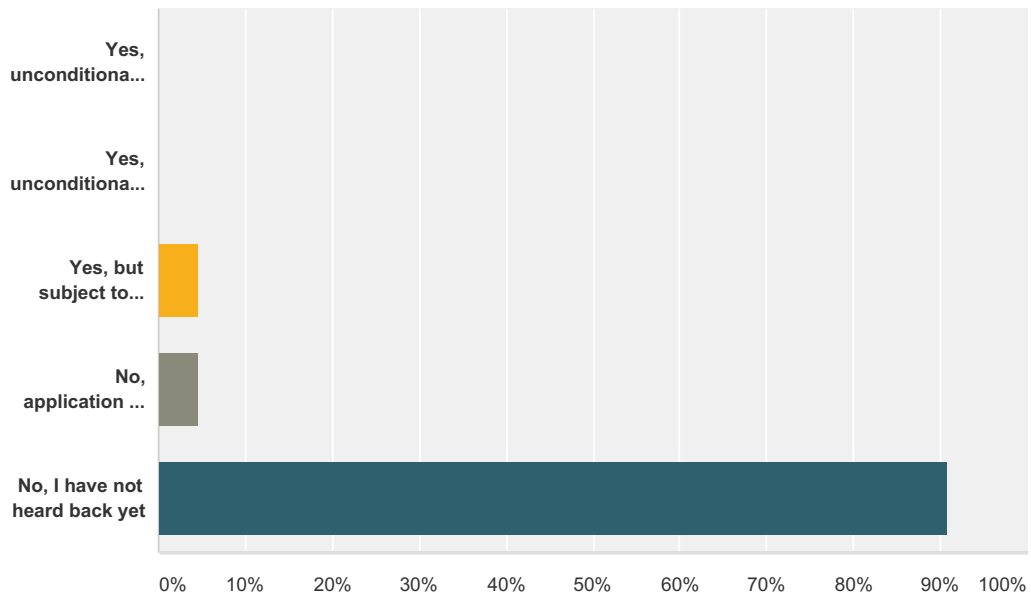
Answered: 57 Skipped: 6



Answer Choices	Responses
Yes, for retention requirements	7.02% 4
Yes, for encryption requirements	7.02% 4
Yes, for retention and encryption requirements	24.56% 14
Not yet but I will do so soon	22.81% 13
No	38.60% 22
Total	57

Q8 Has your application for exemption or variation been approved?

Answered: 22 Skipped: 41



Answer Choices	Responses
Yes, unconditional express approval by the Communications Access Coordinator	0.00% 0
Yes, unconditionally approved through lapse of 60 calendar days	0.00% 0
Yes, but subject to conditions imposed by the Communications Access Coordinator	4.55% 1
No, application has been declined	4.55% 1
No, I have not heard back yet	90.91% 20
Total	22